## TONBRIDGE CASTLE - TOURISM/CUSTOMER SERVICES CUMULATIVE MANAGEMENT INFORMATION SUMMARY 1ST APRIL 2009 TO 31ST MARCH 2010

CUMULATIVE TRADING STATEMENT			
	PROFILE	ACTUAL	
	01.04.09 - 31.03.10	01.04.09 - 31.03.10	
TOTAL EXPENDITURE	93,950	84,808	
INCOME	(49,100)	(62,111)	
DEFICIT/(SURPLUS)	44,850	22,697	

KEY PERFORMANCE INDICATORS				
	INCOME		USAGE	
	09-10 PROFILE	09-10 ACTUAL	0910 ACTUAL	
Gatehouse - Tours/Weddings	(25,000)	(31,876)	N/A	
Chamber - Weddings/Lettings	(15,000)	(18,137)	N/A	
TIC Income	N/A	N/A	N/A	
Tourism Visitors	N/A	N/A	20,150	
Customer Services Visitors	N/A	N/A	20,922	
N.B In addition to the above usage relating to TMBC services, Gateway Partners have served almost 12,000 customers.				
TOTAL	(40,000)	(50,013)	41,072	

## NOTES:

All figures are provisional subject to Financial Services Outturn Statement.

All income is net of VAT.

